



HEAD OFFICE
LongDuc Industrial Park,
TraVinh City, TraVinh Province
Vietnam
Tel: +84-74-3846 997
Fax: +84-74-3846 998

HCMC REPRESENTATIVE OFFICE
035 Nguyen Van Linh Parkway, Phu My Hung
Tan Phong Ward, District 7, Ho Chi Minh City
Vietnam
Website: www.mylangroup.com
Email: info@mylangroup.com

SEEKING A SALES MANAGER

Job title: Sales Manager

Job Type: Full-time

Job description and responsibilities:

Mylan Group is currently seeking an experienced Sales Manager to work at our Ho Chi Minh City office. The Sales Manager will be responsible for the development and performance of all sales activities in assigned markets. The ideal candidate will have extensive experience in Sales and team management. Candidates with experience in the printing and chemical industries are preferred.

Responsibilities will include, but will not be limited to, the following:

- Developing and implementing sales plans and strategies for existing and new markets to ensure attainment of company sales targets.
- Collaborating with the Marketing Manager to develop and implement marketing plans, as needed.
- Maintaining and developing good relationships with existing and potential customers.
- Creating purchase orders and working with the logistics department to arrange shipments.
- Providing timely sales reports to the General Manager.
- Maintaining accurate records of all prices, sales, and terms of customers and competitors.
- Managing Sales Department expenses to meet budget guidelines.
- Managing and developing a professional Sales team.

Job requirements:

- Bachelor degree with at least 5 years working experience as a Sales Manager
- Strong sales analysis and strategy skills
- Ability to create and build strong relationships with customers
- Strong leadership, communication and negotiation skills
- Fluent spoken and written English and Vietnamese
- Proficient computer skills, particularly in Microsoft Office
- Willingness to travel frequently nationwide

Job level: Manager

Compensation: Negotiable

Location: Ho Chi Minh City with occasional business travel to TraVinh City

Applications: Applications should be in English and include your cover letter, resume, and university transcripts. Please mail or email your application to:

Mailing address:

Ms. Hong Dieu Nguyen
Human Resources Department
Mylan Group
LongDuc Industrial Park
TraVinh City, TraVinh Province, Vietnam

Email:

dieu.nguyen@mylangroup.com

For information about Mylan Group, please visit our web site at www.mylangroup.com.